

Indiana University
Professional Staff
Salary Structure and Ranges
Fiscal Years 2011-2012

Student/Academic Services (SA)								
Level	Bloomington/Indy Campus Market Zone				Regional Campus Market Zone			
	Min	Entry	Top	Upper Ref Pt	Min	Entry	Top	Upper Ref Pt
1 SA	\$24,731.20 \$11.89	\$27,830.40 \$13.38	\$36,192.00 \$17.40	\$43,638.40 \$20.98	\$24,731.20 \$11.89	\$27,830.40 \$13.38	\$36,192.00 \$17.40	\$43,638.40 \$20.98
2 SA	\$27,872.00 \$13.40	\$31,740.80 \$15.26	\$41,267.20 \$19.84	\$50,273.60 \$24.17	\$27,872.00 \$13.40	\$31,740.80 \$15.26	\$41,267.20 \$19.84	\$50,273.60 \$24.17
3 SA	\$29,598.40 \$14.23	\$33,904.00 \$16.30	\$44,075.20 \$21.19	\$53,955.20 \$25.94	\$29,598.40 \$14.23	\$33,904.00 \$16.30	\$44,075.20 \$21.19	\$53,955.20 \$25.94
4 SA	\$44,907.20	\$54,059.20	\$70,241.60	\$88,025.60	\$33,363.20	\$38,667.20	\$50,273.60	\$62,129.60
5 SA	\$64,313.60	\$80,080.00	\$104,062.40	\$133,660.80	\$44,907.20	\$54,059.20	\$70,241.60	\$88,025.60
6 SA	\$72,508.80	\$91,291.20	\$118,643.20	\$153,545.60	\$50,606.40	\$61,630.40	\$80,080.00	\$101,192.00

Media/Public Relations/Alumni Services (PR)								
Level	Bloomington/Indy Campus Market Zone				Regional Campus Market Zone			
	Min	Entry	Top	Upper Ref Pt	Min	Entry	Top	Upper Ref Pt
1 PR	\$24,731.20 \$11.89	\$27,830.40 \$13.38	\$36,192.00 \$17.40	\$43,638.40 \$20.98	\$24,731.20 \$11.89	\$27,830.40 \$13.38	\$36,192.00 \$17.40	\$43,638.40 \$20.98
2 PR	\$27,872.00 \$13.40	\$31,740.80 \$15.26	\$41,267.20 \$19.84	\$50,273.60 \$24.17	\$27,872.00 \$13.40	\$31,740.80 \$15.26	\$41,267.20 \$19.84	\$50,273.60 \$24.17
3 PR	\$35,422.40 \$17.03	\$41,308.80 \$19.86	\$53,684.80 \$25.81	\$66,664.00 \$32.05	\$35,422.40 \$17.03	\$41,308.80 \$19.86	\$53,684.80 \$25.81	\$66,664.00 \$32.05
4 PR	\$50,606.40	\$61,630.40	\$80,080.00	\$101,192.00	\$39,852.80	\$47,424.00	\$61,630.40	\$76,544.00
5 PR	\$64,313.60	\$80,080.00	\$104,062.40	\$133,660.80	\$50,606.40	\$61,630.40	\$80,080.00	\$101,192.00
6 PR	\$92,227.20	\$118,643.20	\$154,190.40	\$202,508.80	\$50,606.40	\$61,630.40	\$80,080.00	\$101,192.00

Development (DV)								
Level	Bloomington/Indy Campus Market Zone				Regional Campus Market Zone			
	Min	Entry	Top	Upper Ref Pt	Min	Entry	Top	Upper Ref Pt
1 DV	\$24,731.20 \$11.89	\$27,830.40 \$13.38	\$36,192.00 \$17.40	\$43,638.40 \$20.98	\$24,731.20 \$11.89	\$27,830.40 \$13.38	\$36,192.00 \$17.40	\$43,638.40 \$20.98
2 DV	\$35,422.40 \$17.03	\$41,308.80 \$19.86	\$53,684.80 \$25.81	\$66,664.00 \$32.05	\$35,422.40 \$17.03	\$41,308.80 \$19.86	\$53,684.80 \$25.81	\$66,664.00 \$32.05
3 DV	\$44,907.20 \$21.59	\$54,059.20 \$25.99	\$70,241.60 \$33.77	\$88,025.60 \$42.32	\$44,907.20 \$21.59	\$54,059.20 \$25.99	\$70,241.60 \$33.77	\$88,025.60 \$42.32
4 DV	\$64,313.60	\$80,080.00	\$104,062.40	\$133,660.80	\$50,638.00	\$61,630.40	\$80,080.00	\$101,192.00
5 DV	\$81,764.80	\$104,062.40	\$135,241.60	\$176,363.20	\$72,508.80	\$91,291.20	\$118,643.20	\$153,545.60
6 DV	\$104,020.80	\$135,241.60	\$175,760.00	\$232,502.40	\$72,508.80	\$91,291.20	\$118,643.20	\$153,545.60

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Information Technology Services (IT)									
Level	Bloomington/Indy Campus Market Zone				Regional Campus Market Zone				
	Min	Entry	Top	Upper Ref Pt	Min	Entry	Top	Upper Ref Pt	
1 IT	\$27,872.00 \$13.40	\$31,740.80 \$15.26	\$41,267.20 \$19.84	\$50,273.60 \$24.17	\$27,872.00 \$13.40	\$31,740.80 \$15.26	\$41,267.20 \$19.84	\$50,273.60 \$24.17	
2 IT	\$31,408.00 \$15.10	\$36,212.80 \$17.41	\$47,070.40 \$22.63	\$57,907.20 \$27.84	\$31,408.00 \$15.10	\$36,212.80 \$17.41	\$47,070.40 \$22.63	\$57,907.20 \$27.84	
3 IT	\$39,852.80 \$19.16	\$47,424.00 \$22.80	\$61,630.40 \$29.63	\$76,544.00 \$36.80	\$39,852.80 \$19.16	\$47,424.00 \$22.80	\$61,630.40 \$29.63	\$76,544.00 \$36.80	
4 IT	\$50,606.40	\$61,630.40	\$80,080.00	\$101,192.00	\$44,907.20	\$54,059.20	\$70,241.60	\$88,025.60	
5 IT	\$64,313.60	\$80,080.00	\$104,062.40	\$133,660.80	\$57,054.40	\$70,241.60	\$91,291.20	\$116,313.60	
6 IT	\$72,508.80	\$91,291.20	\$118,643.20	\$153,545.60	\$57,054.40	\$70,241.60	\$91,291.20	\$116,313.60	

Administrative Services (AD)									
Level	Bloomington/Indy Campus Market Zone				Regional Campus Market Zone				
	Min	Entry	Top	Upper Ref Pt	Min	Entry	Top	Upper Ref Pt	
1 AD	\$27,872.00 \$13.40	\$31,740.80 \$15.26	\$41,267.20 \$19.84	\$50,273.60 \$24.17	\$27,872.00 \$13.40	\$31,740.80 \$15.26	\$41,267.20 \$19.84	\$50,273.60 \$24.17	
2 AD	\$31,408.00 \$15.10	\$36,212.80 \$17.41	\$47,070.40 \$22.63	\$57,907.20 \$27.84	\$31,408.00 \$15.10	\$36,212.80 \$17.41	\$47,070.40 \$22.63	\$57,907.20 \$27.84	
3 AD	\$39,852.80 \$19.16	\$47,424.00 \$22.80	\$61,630.40 \$29.63	\$76,544.00 \$36.80	\$39,852.80 \$19.16	\$47,424.00 \$22.80	\$61,630.40 \$29.63	\$76,544.00 \$36.80	
4 AD	\$50,606.40	\$61,630.40	\$80,080.00	\$101,192.00	\$44,907.20	\$54,059.20	\$70,241.60	\$88,025.60	
5 AD	\$57,054.40	\$70,241.60	\$91,291.20	\$116,313.60	\$50,606.40	\$61,630.40	\$80,080.00	\$101,192.00	
6 AD	\$72,508.80	\$91,291.20	\$118,643.20	\$153,545.60	\$50,606.40	\$61,630.40	\$80,080.00	\$101,192.00	

Safety and Security Services (SS)									
Level	Bloomington/Indy Campus Market Zone				Regional Campus Market Zone				
	Min	Entry	Top	Upper Ref Pt	Min	Entry	Top	Upper Ref Pt	
1 SS	\$24,731.20 \$11.89	\$27,830.40 \$13.38	\$36,192.00 \$17.40	\$43,638.40 \$20.98	\$24,731.20 \$11.89	\$27,830.40 \$13.38	\$36,192.00 \$17.40	\$43,638.40 \$20.98	
2 SS	\$31,408.00 \$15.10	\$36,212.80 \$17.41	\$47,070.40 \$22.63	\$57,907.20 \$27.84	\$31,408.00 \$15.10	\$36,212.80 \$17.41	\$47,070.40 \$22.63	\$57,907.20 \$27.84	
3 SS	\$37,606.40 \$18.08	\$44,116.80 \$21.21	\$57,345.60 \$27.57	\$71,510.40 \$34.38	\$37,606.40 \$18.08	\$44,116.80 \$21.21	\$57,345.60 \$27.57	\$71,510.40 \$34.38	
4 SS	\$44,907.20	\$54,059.20	\$70,241.60	\$88,025.60	\$39,852.80	\$47,424.00	\$61,630.40	\$76,544.00	
5 SS	\$57,054.40	\$70,241.60	\$91,291.20	\$116,313.60	\$44,907.20	\$54,059.20	\$70,241.60	\$88,025.60	
6 SS	\$72,508.80	\$91,291.20	\$118,643.20	\$153,545.60	\$44,907.20	\$54,059.20	\$70,241.60	\$88,025.60	

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Auxiliary Services (AX)									
Level	Bloomington/Indy Campus Market Zone				Regional Campus Market Zone				
	Min	Entry	Top	Upper Ref Pt	Min	Entry	Top	Upper Ref Pt	
1 AX	\$24,731.20	\$27,830.40	\$36,192.00	\$43,638.40	\$24,731.20	\$27,830.40	\$36,192.00	\$43,638.40	
	\$11.89	\$13.38	\$17.40	\$20.98	\$11.89	\$13.38	\$17.40	\$20.98	
2 AX	\$26,270.40	\$29,723.20	\$38,646.40	\$46,862.40	\$26,270.40	\$29,723.20	\$38,646.40	\$46,862.40	
	\$12.63	\$14.29	\$18.58	\$22.53	\$12.63	\$14.29	\$18.58	\$22.53	
3 AX	\$31,408.00	\$36,212.80	\$47,070.40	\$57,907.20	\$31,408.00	\$36,212.80	\$47,070.40	\$57,907.20	
	\$15.10	\$17.41	\$22.63	\$27.84	\$15.10	\$17.41	\$22.63	\$27.84	
4 AX	\$39,852.80	\$47,424.00	\$61,630.40	\$76,544.00	\$33,363.20	\$38,667.20	\$50,273.60	\$62,129.60	
5 AX	\$50,606.40	\$61,630.40	\$80,080.00	\$101,192.00	\$35,422.40	\$41,308.80	\$53,684.80	\$66,664.00	
6 AX	\$72,508.80	\$91,291.20	\$118,643.20	\$153,545.60	\$39,852.80	\$47,424.00	\$61,630.40	\$76,544.00	

Facilities Services (FC)									
Level	Bloomington/Indy Campus Market Zone				Regional Campus Market Zone				
	Min	Entry	Top	Upper Ref Pt	Min	Entry	Top	Upper Ref Pt	
1 FC	\$27,872.00	\$31,740.80	\$41,267.20	\$50,273.60	\$27,872.00	\$31,740.80	\$41,267.20	\$50,273.60	
	\$13.40	\$15.26	\$19.84	\$24.17	\$13.40	\$15.26	\$19.84	\$24.17	
2 FC	\$35,422.40	\$41,308.80	\$53,684.80	\$66,664.00	\$35,422.40	\$41,308.80	\$53,684.80	\$66,664.00	
	\$17.03	\$19.86	\$25.81	\$32.05	\$17.03	\$19.86	\$25.81	\$32.05	
3 FC	\$44,907.20	\$54,059.20	\$70,241.60	\$88,025.60	\$37,606.40	\$44,116.80	\$57,345.60	\$71,510.40	
	\$21.59	\$25.99	\$33.77	\$42.32	\$18.08	\$21.21	\$27.57	\$34.38	
4 FC	\$57,054.40	\$70,241.60	\$91,291.20	\$116,313.60	\$37,606.40	\$44,116.80	\$57,345.60	\$71,510.40	
5 FC	\$64,313.60	\$80,080.00	\$104,062.40	\$133,660.80	\$44,907.20	\$54,059.20	\$70,241.60	\$88,025.60	
6 FC	\$81,764.80	\$104,062.40	\$135,241.60	\$176,363.20	\$57,054.40	\$70,241.60	\$91,291.20	\$116,313.60	

Health Practice Administration (HP)									
Level	Bloomington/Indy Campus Market Zone				Regional Campus Market Zone				
	Min	Entry	Top	Upper Ref Pt	Min	Entry	Top	Upper Ref Pt	
1 HP									
2 HP									
3 HP	\$44,907.20	\$54,059.20	\$70,241.60	\$88,025.60					
	\$21.59	\$25.99	\$33.77	\$42.32					
4 HP	\$64,313.60	\$80,080.00	\$104,062.40	\$133,660.80					
5 HP	\$92,227.20	\$118,643.20	\$154,190.40	\$202,508.80					
6 HP	\$104,020.80	\$135,241.60	\$175,760.00	\$232,502.40					

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Research and Science (RS)								
Level	Bloomington/Indy Campus Market Zone				Regional Campus Market Zone			
	Min	Entry	Top	Upper Ref Pt	Min	Entry	Top	Upper Ref Pt
1 RS	\$24,731.20 \$11.89	\$27,830.40 \$13.38	\$36,192.00 \$17.40	\$43,638.40 \$20.98	\$24,731.20 \$11.89	\$27,830.40 \$13.38	\$36,192.00 \$17.40	\$43,638.40 \$20.98
2 RS	\$33,363.20 \$16.04	\$38,667.20 \$18.59	\$50,273.60 \$24.17	\$62,129.60 \$29.87	\$33,363.20 \$16.04	\$38,667.20 \$18.59	\$50,273.60 \$24.17	\$62,129.60 \$29.87
3 RS	\$37,606.40 \$18.08	\$44,116.80 \$21.21	\$57,345.60 \$27.57	\$71,510.40 \$34.38	\$37,606.40 \$18.08	\$44,116.80 \$21.21	\$57,345.60 \$27.57	\$71,510.40 \$34.38
4 RS	\$44,907.20	\$54,059.20	\$70,241.60	\$88,025.60	\$44,907.20	\$54,059.20	\$70,241.60	\$88,025.60
5 RS	\$57,054.40	\$70,241.60	\$91,291.20	\$116,313.60	\$57,054.40	\$70,241.60	\$91,291.20	\$116,313.60
6 RS	\$64,313.60	\$80,080.00	\$104,062.40	\$133,660.80	\$57,054.40	\$70,241.60	\$91,291.20	\$116,313.60

Health Care Professionals (HE)							
Level	Bloomington/Indy Campus Market Zone			Regional Campus Market Zone			
	Min	Upper Ref Pt		Min	Upper Ref Pt		
H E	Single	Level	Family	Single	Level	Family	
H E							
H E	Market	Data By	Position	Market	Data By	Position	
H E							
H E							
H E							