

## CURRICULUM VITAE

# Anh Tran

### **EDUCATION:**

Doctor of Philosophy in Public Policy, Harvard University, MA, 2009

Dissertation: "Essays on Corruption, Ranking and Competition"

Master of Commerce, University of New South Wales, Sydney, 1999

Thesis: "Vietnam in Transition: Regional Influences and Foreign Exchange Regimes"

Bachelor in International Economic Relations, Russian Economic Academy, Moscow, 1994

Thesis: "Foreign Investment in the Third World: A Case Study of Vietnam", Completed with honors

### **ACADEMIC APPOINTMENTS:**

Assistant Professor

School of Public & Environmental Affairs, Indiana University, Bloomington, 2009-present

### **OTHER APPOINTMENTS AND PROFESSIONAL CONSULTANTSHIPS:**

Director of the Vietnam Initiative

School of Public & Environmental Affairs, Indiana University, Bloomington, 2009-present

Faculty Research Associate

Harvard University, 2009-2011

Short-term Consultant

The World Bank Institute, Washington D.C. and Hanoi, multiple times, 2006-present

Short-term Consultant

United Nations Development Programme, Hanoi and Colombo, multiple times, 2002-present

Researcher

Prime Minister's Research Council, Vietnam, 2000-2003

### **HONORS:**

Honorable Mention

At the 14th International Anti-Corruption Conference, Bangkok, 2010

Dean's Award for Excellence in Student Teaching

J.F. Kennedy School of Government, Harvard University, 2007-2008

Asia Pacific Academic Fellow  
UNDP, 2006-2007

Fellow  
Harvard Yenching Institute, 2003-2007

Fellow  
Center for International Development, Harvard University, 2005-2007

Fellow  
Emerging Leaders Program, Asia Foundation, 2002

### **TEACHING ASSIGNMENTS:**

Approaches to Development (2010, 2011)

International Economic Strategy and Trade Policy (2010, 2011, 2012)

Development Economics (2012)

### **SERVICES:**

Co-founder  
Vietnam Young Leader Awards – A prestigious scholarship program to bring outstanding government officials from Vietnam to the U.S. for master and PhD degrees, 2009- present

Member  
Master of Public Affairs Committee, SPEA, 2010-present

Fundraising Coordinator  
SYMPAMEAL – A charity organization providing free meals to destitute patients of cancer in Vietnam

### **PEER-REVIEW ARTICLES:**

“Rank as an Inherent Incentive: Evidence from a Field Experiment,” forthcoming, *Journal of Public Economics*, (with Richard Zeckhauser)

“Familiar Patterns and New Development Ahead of the 11th Vietnamese Communist Party’s Congress”, 2011, *South East Asian Affairs* (with Edmund Malesky and Paul Schuler)

### **BOOK CHAPTERS:**

“Evidence from the Firm: A New Approach to Understanding Corruption” in S. Rose-Ackerman and T. Soreide eds. *International Handbook on the Economics of Corruption* (Volume II), Edward Elgar, 2011 (with Shawn Cole)

“Corruption, Political Systems and Human Development”, in Anuradha K Rajivan, Ramesh Gampat Eds. *Perspectives on Corruption and Human Development*, pp. 268 – 320

“Four Stages to Analyze and Prevent Corruption”, 2007, *Kennedy School Review* pp. 43 – 60 (with Ronald Maclean-Abaroa)

“Fiscal Options in the Future”, in Binh Tran-Nam and Chi Do-Pham (Eds.) *Vietnam Economy: the Dormant Dragon*, pp. 74 – 88, Routledge, 2002, (with Anh Dinh Vu)

#### **ARTICLES UNDER JOURNAL REVIEW:**

“The Adverse Effects of Sunshine: Evidence from a Field Experiment on Legislative Transparency in an Authoritarian Assembly” (with Edmund Malesky and Paul Schuler)

Presentations: American Political Science Association Meeting, North East Universities Development Consortium Conference at Yale University, Annual World Bank Conference on Development Economics.

“Importing Corruption Culture from Overseas: Evidence from Corporate Tax Evasion in the United States” (with Jason DeBacker and Bradley T. Heim)

Presentation: National Economic Bureau of Research Conference, National Tax Conference, Public Economic Theory Conference, University of North Carolina's 15th Annual Tax Symposium, North East Universities Development Consortium Conference at Yale University.

“Which Regulations Reduce Corruption? Evidence from the Internal Records of a Bribe-paying Firm”

Presentation: MIT Sloan Management Seminars, North East Universities Development Consortium Conference at Boston University.

“Quantity and Disability of Children: Evidence from Vietnam” (with Cuong Nguyen)

“Are Children Incentive or Disincentive for Migration? Evidence from an Urbanizing Economy” (with Cuong Nguyen)

“I Will Divorce If I Cannot Have More Children, and At Least a Son: Evidence from a Transforming Society” (with Cuong Nguyen)

#### **WORKING PAPERS:**

“Bribes for Sales: Evidence from the Second Set of Books” (with Shawn Cole)

Presentations: Law and Economics Conference at Stanford University, North East Universities Development Consortium Conference at Tufts University, New Ideas in Business Growth Conference at the World Bank, DC, American Economic Association Conference

“One Mandarin Benefits the Whole Clan: Hometown Infrastructure and Nepotism in an Autocracy” (with Quoc-Anh Do and Trang Nguyen)

Presentation: North East Universities Development Consortium Conference at Yale University, Law and Economics Conference at Stanford University

“Insider Trading and Stock Splits” (with Vinh Nguyen and Richard Zeckhauser)

“The Economic Impacts of Re-Centralization: A Rare Experiment of Elected Councils’ Removal in Vietnam” (with Edmund Malesky and Cuong Nguyen)

Presentation: Columbia University Political Economy Seminar

“Can Past Achievement Help You Perform Better: Evidence From A Quasi-Natural Experiment Of Tennis Tournaments” (with Cong Gian)

“Economies and Diseconomies to Industry Scale: Evidence from Vietnam’s Economic Growth” (with David Audretsch and Cuong Nguyen)

“Does Trade Cause Economic Growth: A New Instrumental Variable Approach” (with Thuy Nguyen)